



Brussels, 29/01/2016

Dear Sir/Madam,

Subject: - INVITATION TO TENDER

-FCH/OP/contract 156– Study on business models and financing arrangements for the commercialisation of stationary Fuel Cells

1. The Fuel Cells and Hydrogen 2 Joint Undertaking (FCH 2 JU) is planning to award the contract referred to above. The procurement documents consist in the contract notice referred to above, this invitation letter, the tender specifications with their annexes and the draft contract.
2. If you are interested in this contract, you should submit a tender in one of the official languages of the European Union. It is recommended that tenders are presented in English although presentation in another official language of the European Union does not lead to exclusion.
3. You must submit your tender on paper, in one original and one electronic copy.

The tender must be placed inside two closed envelopes addressed as indicated below. The inner envelope should be marked as follows: "CALL FOR TENDERS – NOT TO BE OPENED BY THE INTERNAL MAIL DEPARTMENT".

The inner envelope must also contain two closed envelopes, one containing the technical tender and the other the financial tender. Each of these envelopes must clearly indicate the content ("Technical" and "Financial").]

The time limit for receipt of the tender is 16th of March 2016. You must use one of the means of submission listed below. Receipt is understood as the time at which the tenderer hands over the tender to the post office or courier service or central mail department.

Means of submission	Time limit	Evidence	Address for delivery
Post	24:00 CET	Postmark	<p>CALL FOR TENDERS <i>contract number 156</i></p> <p>Fuel Cells and Hydrogen 2 Joint Undertaking</p> <p>For the attention of Nicolas Brahy and Georgiana Buznosu</p> <p>Avenue De la Toison d'Or 56-60</p> <p>B-1060 Brussels (Saint-Gilles)</p> <p>Belgium</p>
Courier	24:00 CET	Deposit slip of courier service	<p>CALL FOR TENDERS <i>contract number 156</i></p> <p>Fuel Cells and Hydrogen 2 Joint Undertaking</p> <p>For the attention of Nicolas Brahy and Georgiana Buznosu</p> <p>Avenue De la Toison d'Or 56-60</p> <p>B-1060 Brussels (Saint-Gilles)</p> <p>Belgium</p>
In person (hand delivery)	17:00 CET	Proof of receipt, signed and dated by the official in the FCH2 JU who takes delivery	<p>Fuel Cells and Hydrogen 2 Joint Undertaking</p> <p>For the attention of Nicolas Brahy and Georgiana Buznosu</p> <p>Avenue De la Toison d'Or 56-60</p> <p>B-1060 Brussels (Saint-Gilles)</p> <p>Belgium</p>

Mail can be received from 07.30 to 17.30 Monday to Fridays. The service is closed on Saturdays, Sundays and official holidays of the contracting authority.

4. Tenders must be:

- perfectly legible so that there can be no doubt as to words and figures;
- signed by an authorised representative of the tenderer;

In case of joint tender, and if applicable, please add the duly signed and dated power of attorney by each of the joint tenderers, specifying the company or person heading the project and authorized to submit a tender on behalf of all the joint tenderers.

5. The period of validity of the tender, during which tenderers may not modify the terms of their tenders in any respect, is indicated in Heading IV.2.6 of the contract notice.
6. Submission of a tender implies acceptance of all the terms and conditions set out in the procurement documents and, where appropriate, waiver of the tenderer's own

general or specific terms and conditions. The submitted tender is binding on the tenderer to whom the contract is awarded for the duration of the contract.

7. All costs incurred for the preparation and submission of tenders are to be borne by the tenderers and will not be reimbursed.
8. A maximum of two representatives per tender can attend the opening of tenders as provided in Section IV.2.7 of the contract notice. For organisational and security reasons, the tenderer must provide the full name and ID or passport number of the representatives at least 3 working days in advance to: info.procurement@fch.europa.eu . Failing that, the contracting authority reserves the right to refuse access to its premises.
9. Contacts between the contracting authority and candidates or tenderers are prohibited throughout the procedure save in exceptional circumstances and under the following conditions only:

Before the date of receipt indicated in point 3:

Upon request, the FCH 2 JU may provide additional information solely for the purpose of clarifying the procurement documents.

Any request for additional information must be made in writing only to info.procurement@fch.europa.eu

The contracting authority may, on its own initiative, inform interested parties of any error, inaccuracy, omission or any other type of clerical error in the text of the procurement documents.

Any additional information including that referred to above will be posted on <http://www.fch.europa.eu/page/procurements> . The website will be updated regularly and it is your responsibility to check for updates and modifications during the submission period.

After the opening of tenders:

If obvious clerical errors in the tender need to be corrected or confirmation of a specific or technical element is necessary, the contracting authority will contact the tenderer provided this does not lead to substantial changes to the terms of the submitted tender.

10. This invitation to tender is in no way binding on the contracting authority. **The conclusion of this procurement procedure is subject to a decision of the FCH 2 JU Governing Board.** The FCH 2 JU's contractual obligation commences only upon signature of the contract with the successful tenderer.
11. Up to the point of signature, the contracting authority may cancel the procurement procedure without the candidates or tenderers being entitled to claim any compensation. This decision must be substantiated and the candidates or tenderers notified.
12. Once the contracting authority has opened the tender, it becomes its property and it shall be treated confidentially.

13. You will be informed of the outcome of this procurement procedure (award decision) by e-mail only. It is your responsibility to provide a valid e-mail address together with your contact details in your tender and to check this e-mail address regularly.
14. If processing your reply to the invitation to tender involves the recording and processing of personal data (such as your name, address and CV), such data will be processed pursuant to Regulation (EC) No 45/2001 on the protection of individuals with regard to the processing of personal data by the Community institutions and bodies and on the free movement of such data. Unless indicated otherwise, your replies to the questions and any personal data requested are required to evaluate your tender in accordance with the specifications of the invitation to tender and will be processed solely for that purpose by the FCH2 JU. Details concerning the processing of your personal data are available on the privacy statement at: <http://www.fch.europa.eu/sites/default/files/PRIVACY%20STATEMENT%20-%20experts%20procurement%20grants%20AND%20recruitment%20-%20MERGED%20%28FINAL%20version%29%20%28ID%20147829%29%20updated-1.pdf>
15. Your personal data may be registered in the Early Detection and Exclusion System (EDES) if you are in one of the situations mentioned in Article 106 of the Financial Regulation¹. For more information, see the Privacy Statement on http://ec.europa.eu/budget/explained/management/protecting/protect_en.cfm#BDCE)

Date and signature



Philippe Vannson,
Acting Executive Director of the FCH2 JU

¹ Regulation (EU, Euratom) No 966/2012 of the European Parliament and of the Council of 25 October 2012 on the financial rules applicable to the general budget of the Union and repealing Council Regulation (EC, Euratom) No 1605/2002 (OJ L 298 of 26.10.2012, p. 1) as amended.